



ACCUSIGHTS EMPOWER PARTNER PROGRAM · UNITED ARAB EMIRATES

Partner Program Guide

How to earn a Program Fee on every client you bring, for the life of the client. The tiers, the rate card, tagging, payouts and the rules for partners in the UAE, in one place.

Client wins. Partner wins. AccuSights wins.

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ENROLL
accusights.ae/empower

For managed service providers and licensed cybersecurity providers, IT consultancies, accounting and audit firms, law firms, insurance brokers, fractional CFOs, compliance consultants and vCISO practices in the United Arab Emirates. This Guide is part of, and governed by, the Empower Gulf Partner Terms (UAE) and Schedule 1. Security Through Compliance.

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How to use this guide

It is the plain-language companion to the contract. The Empower Gulf Partner Terms for the UAE, which incorporate the Empower Partner Agreement v2026.10 with country overrides, and Schedule 1 govern; if anything here conflicts with them, they control.

Start with pages 5 to 9 if you want the money: tiers, the rate card, how a client is tagged to you and how the rate behaves over the life of that client.

Pages 10 to 12 are the mechanics: sign-up, links, deal registration, invoices and payouts.

Pages 13 and 14 are the rules that keep you, your client and AccuSights on the right side of the regulators and your professional body in the UAE.

Changes. We give 30 days' written notice through the Portal and by email. A rate-card reduction never touches a client you have already tagged: that client keeps the rate card in force on the day it was tagged, for life.

The one rule. Whoever brings the client is tagged to that client and earns a Program Fee on everything that client ever buys from AccuSights.

The client wins

One platform for assessment, readiness and continuous compliance against UAE IA, ADHICS, DESC, CBUAE, PDPL requirements, with read-only continuous insight from the Compliance Agent, introduced by someone they trust, at published pricing. No partner markup.

The partner wins

A compliance and security revenue line without new headcount. We carry the platform, analysts and delivery; your licensed local practice keeps the monitoring and response work. You are paid on everything the client buys, for as long as they remain a client.

AccuSights wins

We reach clients in the UAE through the people they already believe, spend less on cold acquisition and pass that saving to you. We know of no other compliance platform that publishes a lifetime Program Fee.

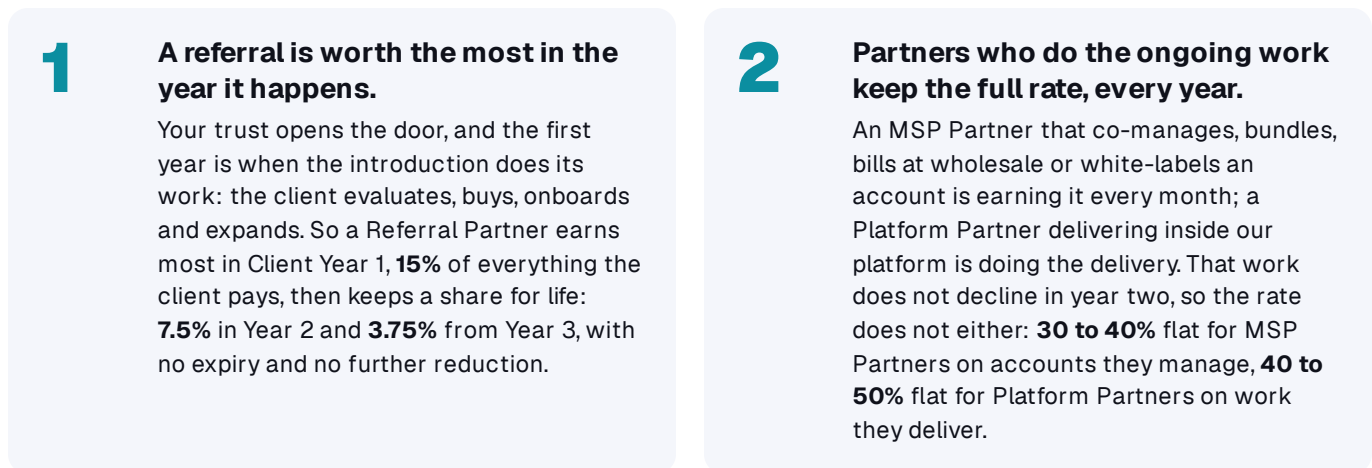
1 • THE VISION AND THE THREE-WAY WIN

Compliance into Security, through the advisors clients already trust.

AccuSights was founded to change how organizations approach regulatory compliance and cybersecurity risk. Our platform automates assessments, gives read-only continuous insight into security posture and aligns compliance work with real security improvement for organizations in the UAE that must meet UAE IA, ADHICS, DESC, CBUAE, PDPL requirements and international frameworks such as ISO 27001 and SOC 2. As We the UAE 2031 moves more of the economy online, that work is no longer optional.

Most of those organizations already have a trusted advisor: the MSP that runs their network, the accountant who closes their books, the lawyer who reviews their contracts, the broker who places their cyber policy. When the compliance question comes up, and it always does, that advisor is the first call. **Empower exists so that call has a good answer, and so everyone benefits from it.**

How the economics are built, and why



REFERRED-ONLY VS MANAGED: THE LINE THAT DECIDES YOUR RATE



The partner who introduces earns most when the introduction matters most and keeps a share for life; the partner who manages or delivers keeps the full rate for as long as they do. The client pays the same price either way.

2 · WHO THE PROGRAM IS FOR

If clients already trust you with their books, their network, their contracts or their risk, you fit.

Nine kinds of firm in the UAE join Empower. Start at Tier 1 in five minutes and move up when it makes sense; your tags come with you.

TIER 1 → TIER 2

MSP or licensed cybersecurity provider

Your clients already ask you about UAE IA, ADHICS, DESC, CBUAE, PDPL. Answer with a readiness platform you do not have to build, keep monitoring and response in your own licensed practice, and earn 30 to 40% on every client you manage, every year.

TIER 1 → TIER 2

IT consultancy or systems integrator

Project work turns into a compliance conversation. Refer it and earn 15% then a share for life, or move to Tier 2 and bundle Assess and Comply under your own brand.

TIER 1 · CLIENT CREDIT

Accounting or audit firm

Your clients ask what compliance will cost. Give them an answer, earn 15% for the first year and a share for life. For audit and assurance clients, pass the fee to the client as an invoice credit. We will never sell them accounting.

TIER 1 · CLIENT CREDIT

Law firm

Your clients' regulatory exposure is your matter; their remediation is ours. Referral revenue on the engagement, none of the technical liability, with the client consent letter ready in the Portal.

TIER 1

Insurance broker

Every declined, surcharged or questionnaire-failed cyber policy is a referral. Help the client get insurable and earn for as long as they remain a client.

TIER 1

Fractional CFO or family-office adviser

You own the budget line for compliance. Route it somewhere that pays you for the introduction and gives your client continuous visibility into their posture.

TIER 3

Auditor or certification consultant

Bring the client and do readiness work inside our platform with AI and templates behind you. Keep 40 to 50% of every engagement you deliver, plus a share of everything else they buy. Independence rules still apply.

TIER 3

Compliance or GRC consultant

Deliver Assess and Comply engagements and continuous-compliance subscriptions in-platform under your brand or co-brand. Flat 40 to 50%, every engagement, every year you deliver it.

TIER 3 (OR TIER 2)

vCISO practice

Run assessments and readiness in-platform for advisory clients at 40 to 50%. Monitoring stays with the client's licensed local provider; if that is you, manage the account at Tier 2 as well.

Not sure which tier? Tier 1 needs nothing beyond the Partner Terms and pays on every client you introduce. Tier 2 is for firms that manage, bundle or white-label. Tier 3 is for firms that do the compliance work themselves. Each client is simply Referred-Only or Managed, so a Tier 2 or 3 partner can use every model, client by client.

3 · TIER OVERVIEW

Three tiers. One rule. Published rates.

TIER 1 · SHARE AND EARN

Empower Referral Partner

15%

Client Year 1, then 7.5% in Year 2 and 3.75% from Year 3, for life

- Share your link or register a referral. We sell, deliver and manage.
- Unique link, QR and marketing kit in under 5 minutes
- No minimums, no quotas, no exclusivity, no Levels; clickwrap acceptance

Ideal for: anyone with client trust

TIER 2 · MANAGE AND RESELL

Empower MSP Partner

30–40%

on every client you manage, every year (Core 30 · Select 35 · Elite 40)

- Referred-Only clients: 30/35/40% in Year 1, half in Year 2, a quarter from Year 3
- 10% on AccuSights-sourced accounts you are assigned to manage
- Deal registration, 10% renewal incumbency, 3% MDF; named partner manager, 2-hour certification

Ideal for: MSPs and licensed providers

TIER 3 · DELIVER IN-PLATFORM

Empower Platform Partner

40–50%

on every engagement and subscription you deliver (Core 40 · Select 45 · Elite 50)

- Anything you refer but do not deliver: 20% → 10% → 5%
- AccuSights provides platform, AI, templates and QA; named practice lead, 1-day certification, one case study a year

Ideal for: firms that do the work

TIER 1 · REFERRAL PARTNER

TIER 2 · MSP PARTNER

TIER 3 · PLATFORM PARTNER

	TIER 1 · REFERRAL PARTNER	TIER 2 · MSP PARTNER	TIER 3 · PLATFORM PARTNER
What you do	Share your link or register a referral	Bring clients and manage the account: co-manage, bundle, wholesale or white-label	Bring clients and deliver Assess / Comply engagements and continuous compliance in-platform
Who contracts and bills	AccuSights	AccuSights, or you under your brand on white-label orders (client accepts our flow-down terms)	AccuSights for the platform; you for your professional fees
Your legal status	Non-exclusive referral partner	Non-exclusive reseller	Non-exclusive referral and delivery partner
Levels · Deal registration · MDF	None · not needed · —	Core → Select → Elite (page 9) · 120 days + 60 (page 11) · 3% accrual	Same as Tier 2

What AccuSights sells in the UAE, and what your tag covers. Assess (cyber risk and data-protection assessment), Comply (readiness and continuous compliance for UAE Information Assurance (IA) Standard, ADHICS (Abu Dhabi healthcare), DESC ISR (Dubai government), CBUAE requirements, the UAE Personal Data Protection Law and the DIFC and ADGM data protection laws, TDRA guidance — plus ISO 27001 and SOC 2) and the Compliance Agent (read-only continuous insight across infrastructure and cloud; the client keeps the keys). Monitoring, incident response and regulator-mandated assessments are delivered by licensed local partners, not by AccuSights. Every service is fixed-fee, scoped in a 10-minute call; you earn on all of it.

4 · RATE CARD · SCHEDULE 1, SECTION 1

Every rate is a percentage of Gross Revenue Collected, for the lifetime of the client.

Gross Revenue Collected is cash actually collected from your tagged client by AccuSights for any AccuSights service (Assess, Comply, the Compliance Agent, professional services, platform subscriptions), net only of VAT and other taxes, refunds and chargebacks, and third-party pass-through re-billed at cost. Program Fees are calculated in US dollars and paid in USD or AED, at your option.

	TIER 1 · EMPOWER REFERRAL PARTNER	TIER 2 · EMPOWER MSP PARTNER	TIER 3 · EMPOWER PLATFORM PARTNER
Referred-Only Clients you introduced; AccuSights sells, delivers and manages	15% Client Year 1 · 7.5% Year 2 · 3.75% Year 3 and every year after (floor, for life)	30 / 35 / 40% (Core / Select / Elite) Year 1 · half that rate Year 2 · one quarter from Year 3 (floor, for life)	Any purchase you referred but do not deliver: 20% Year 1 → 10% Year 2 → 5% Year 3 and after (floor, for life)
Managed Clients you do the ongoing work	n/a	30 / 35 / 40% (Core / Select / Elite), flat every year for as long as you actively manage the account	40 / 45 / 50% (Core / Select / Elite), flat, on every Assess / Comply engagement and continuous-compliance subscription you deliver in-platform, for as long as you deliver it
AccuSights-sourced accounts you are assigned to manage	n/a	10% while you remain the assigned manager (not a Tagged Client; does not count toward Levels)	By Tier Addendum
White-label wholesale price	n/a	List less your Level rate (30 / 35 / 40%). No separate Program Fee; the discount is your margin	By Tier Addendum

Referred-Only step-down, by Client Year

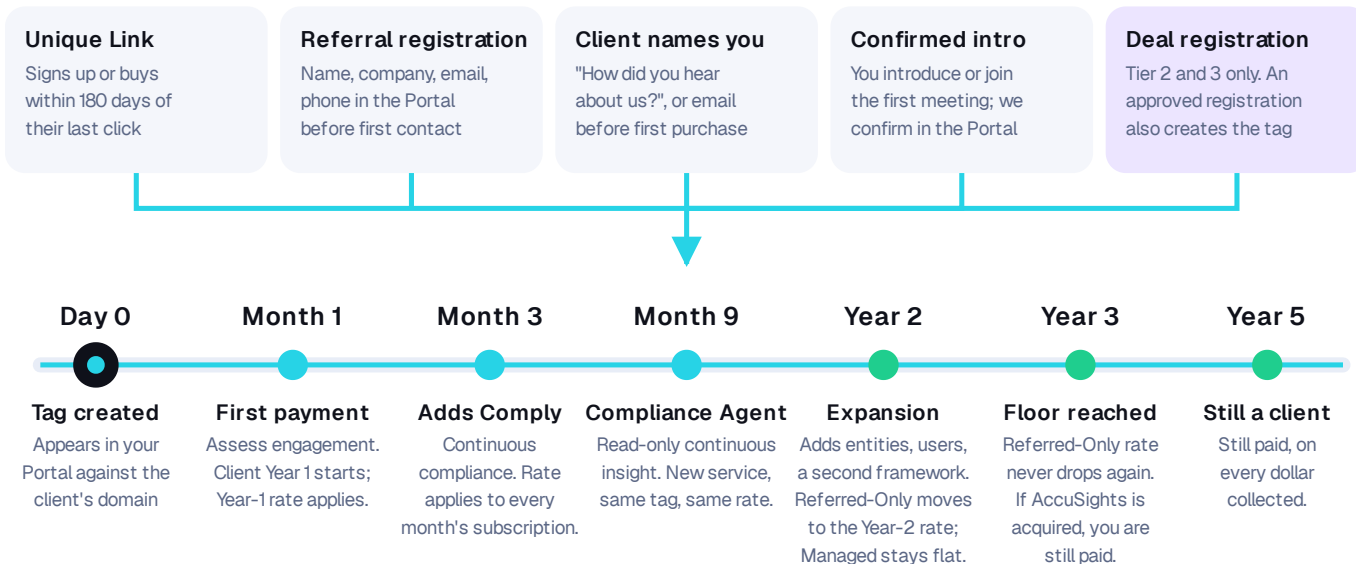
	CLIENT YEAR 1	CLIENT YEAR 2	YEAR 3 AND AFTER (FLOOR)
Tier 1 Referral Partner, all clients	15%	7.5%	3.75%
Tier 2 MSP Partner, Core / Select / Elite	30% / 35% / 40%	15% / 17.5% / 20%	7.5% / 8.75% / 10%
Tier 3 Platform Partner, anything you refer but do not deliver	20%	10%	5%

Tier 1 has no Levels and no volume accelerators; a Tier 1 rate depends only on the client's Client Year. Rate reductions apply only to clients tagged after a change takes effect; clients already tagged keep their rate card for the life of the tag. VAT on your Program Fee invoice is added at 5% where applicable and is not part of the rate. Levels are reviewed every January and whenever you ask in the Portal; a promotion takes effect the next month, a demotion only after 90 days' written notice and a chance to cure.

5 · HOW LIFETIME TAGGING WORKS

One client, one tag, every dollar they ever pay.

FIVE ON-RAMPS · ANY ONE OF THEM CREATES THE TAG



What the tag survives

Tier and Level changes · a switch between Referred-Only and Managed · new services · expansion · renewals you had nothing to do with · AccuSights' own change of control · and, for Tier 1, you going quiet for a year. There is no activity requirement to keep a Tier 1 tag.

Conflicts: first valid registration wins

If two partners claim the same client, the earlier Portal timestamp controls. We tell both partners our decision within **5 business days** and may ask the client to confirm who introduced them. You have **30 days** to dispute any tag decision in the Portal.

Who cannot be tagged

- Existing AccuSights customers, including those whose subscription lapsed in the last 24 months
- Prospects in our active pipeline with documented activity in the prior **90 days** (we tell you within 5 business days)
- Clients already tagged to another partner; you, your affiliates, or entities you control
- Opportunities that came through a public tender issued before your tagging event

The only four ways a tag ends

1

The client asks us in writing to disassociate from you. We tell you, and we never solicit that request.

2

You are terminated for cause, or we find fraud, self-referral, side letters or illegitimate orders.

3

You actively move the client to a competitor for the services they buy from us.

4

The client pays us nothing for **24 consecutive months**. If they come back later, anyone can tag them fresh.

Your book is protected. A rate-card reduction never touches a client you have already tagged. Leaving the Program for convenience does not end your tags. If AccuSights is acquired, your tags bind the buyer or are bought out at 3x (Tier 1) or 6x (Tier 2 and 3) your last monthly statement, minimum USD 250, on your election within 180 days. And we will never solicit a client to disassociate from you.

6 · CLIENT YEARS AND WORKED EXAMPLES

Referred-Only steps down to a floor. Managed stays flat.



Illustrative: the same five clients each paying USD 800 per month (USD 4,000 Gross Revenue Collected, about AED 14,600), per month, by tier. Bars share one scale. AED equivalents are approximate at the pegged rate and rounded down.

How the clock works

- **Client Year 1** starts the day the client first pays AccuSights; Year 2 on the first anniversary. Adding services, renewing or switching status never resets it. The step-down happens on **that client's anniversary**, not a calendar date.
- **Year 3 is the floor, permanently.** No Year-4 step, no expiry, no activity requirement.
- An **annual prepayment** earns the rate for the Client Year in which it is collected.

Switching between Referred-Only and Managed

- Mark a client **Managed** in the Portal when you take over the account; the flat rate applies from that month forward.
- If you stop managing but the tag continues, the client returns to the Referred-Only schedule at its **current Client Year**: a Year-4 client lands on the floor, not back at Year 1. For Tier 3, the Managed rate covers what you deliver; the referred schedule covers the rest.

Worked examples (Schedule 1, Section 5)

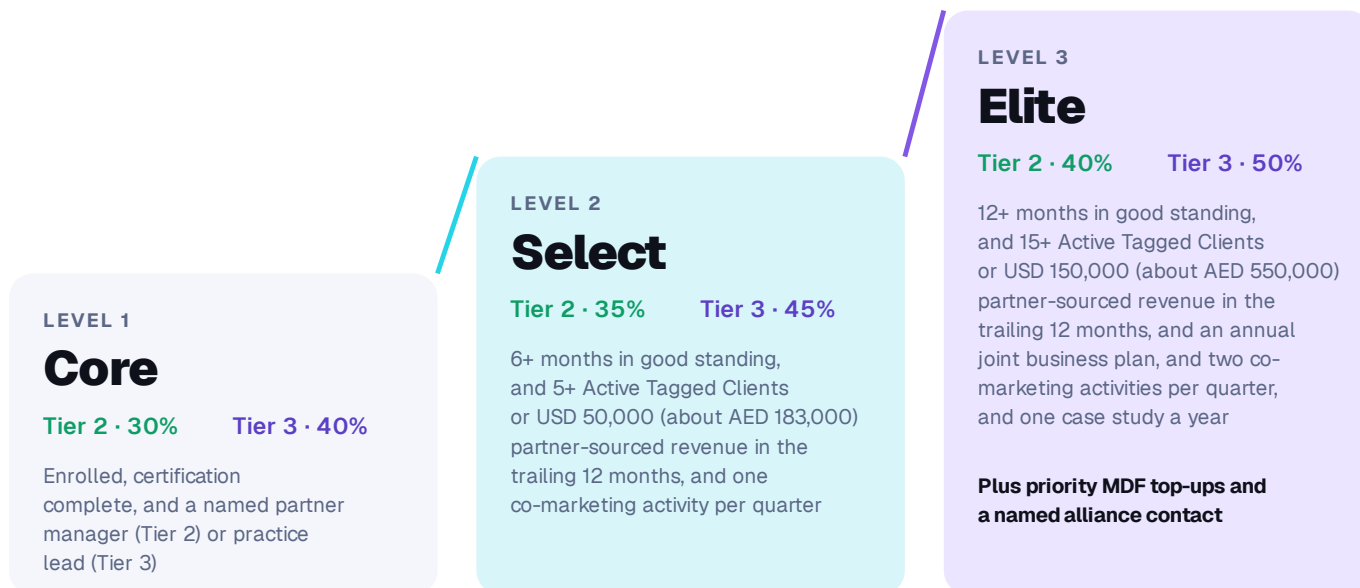
EXAMPLE	SETUP (ILLUSTRATIVE CLIENT SPEND)	CLIENT YEAR 1	YEAR 2	YEAR 3+
A · Accounting firm, Tier 1, refers Assess + Comply	Client pays USD 800/mo (about AED 2,900)	USD 120/mo	USD 60/mo	USD 30/mo
B · Law firm, Tier 1, refers an engagement	USD 6,000 one-time engagement, then USD 800/mo continuous compliance	USD 900 once, then USD 120/mo	USD 60/mo	USD 30/mo
C · Licensed MSP, Tier 2 Core, manages	Same USD 800/mo account as a Managed Client	USD 240/mo	USD 240/mo	USD 240/mo
D · Same MSP, refers only	A different USD 800/mo client, not managed	USD 240/mo	USD 120/mo	USD 60/mo
E · GRC consultant, Tier 3 Core, delivers	USD 6,000 engagement in-platform, then USD 800/mo subscription delivered	USD 2,400 once, then USD 320/mo	USD 320/mo	USD 320/mo
F · Same consultant, refers only	Client adds a USD 800/mo service AccuSights delivers	USD 160/mo	USD 80/mo	USD 40/mo
G · White-label, Tier 2 Core	Buys a USD 800/mo subscription at USD 560 wholesale (list less 30%)	USD 240/mo margin	USD 240/mo	USD 240/mo

A, B, D and F continue for life at the Year-3 rate; C, E and G for as long as you manage, deliver or hold the account. Amounts are illustrative client spend, not an AccuSights price list; every service is fixed-fee, scoped in a 10-minute call.

7 · LEVELS · TIER 2 AND TIER 3

Three Levels. Four criteria. Reviewed every January.

MANAGED-CLIENT RATE BY LEVEL · ALL CRITERIA MUST BE MET · TIER 1 HAS NO LEVELS



The four criteria

Tenure

Months in good standing since enrollment.

Select · 6 or more months

Elite · 12 or more months

Commitment

A named manager or practice lead at Core; a plan at Elite.

Select · Certification complete, named lead

Elite · Annual joint business plan

Marketing

Webinar, newsletter feature, event, published case study, or a Share Kit campaign.

Select · One activity per quarter

Elite · Two per quarter, plus one case study a year

Volume

Active Tagged Clients, or partner-sourced Gross Revenue Collected in the trailing 12 months (USD, local equivalent approximate).

Select · 5+ clients or USD 50,000 (about AED 183,000)

Elite · 15+ clients or USD 150,000 (about AED 550,000)

Annual review, fair demotion

We review Levels every January and whenever you ask in the Portal. A **promotion** takes effect the first day of the next month. A **demotion** takes effect only after **90 days' written notice** and a cure period: meet your current Level's criteria again within those 90 days and nothing changes.

What a Level change does, and does not do

It moves the rate line for your Managed Clients and sets the Year-1 rate for clients you tag afterwards. A Referred-Only Client already on its schedule keeps the Year-1 rate it started with. **No Level change ever removes a tag.** Clients under the Client Credit Option count toward Level criteria; AccuSights-sourced accounts do not.

Example · A Level change, in practice (Schedule 1)

A Tier 2 Core MSP with two Managed Clients is promoted to Select in February after the January review. From February its Managed Clients pay **35%** instead of 30%. A Referred-Only Client it tagged the previous year at the Core rate stays on its 30 / 15 / 7.5% schedule; a Referred-Only Client first paying in March starts at 35% and steps to 17.5% and 8.75%. No tag is affected.

No fee, no minimums, no exclusivity, no annual commitment to start.

1

Go to accusights.ae/empower

Choose "Get my link." English or Arabic, your choice.

2

Tell us who you are

Name, email, company, website, the tier you want and the kind of firm you are.

3

Accept the Partner Terms

Tier 1 is a single checkbox with electronic-transaction consent. Tier 2 and 3 sign electronically through a licensed provider with evidence of signing authority; we countersign, usually within 2 business days.

4

Your link is live

Unique Link, QR code and UTM builder appear immediately. Your dashboard at portal.accusights.com is live.

5

Payout details, when you like

CR number, VAT registration, national address, signatory ID and IBAN. Needed before your first payout, not before your first referral.

YOUR UNIQUE LINK

accusights.ae/r/yourcode

Also works as `?ref=yourcode` on any accusights.ae page. Add UTM variants (`?utm_campaign=q4-newsletter`) to see which channels convert.

Use it in your website footer, email signature, WhatsApp Business profile, LinkedIn, or a printed QR on a leave-behind.



Also in the Portal

A one-click LinkedIn share, bilingual email templates with the disclosure built in, a co-branded "compliance readiness check" landing page in English and Arabic, and the marketing kit.

Partner Portal · portal.accusights.com

Tier 1

312

CLICKS

21

SIGNUPS

9

QUOTES

5

CLOSED

USD 4,000

CLIENT MRR

USD 600

ACCRUED

USD 550

INVOICE
DUE

USD 50

ROLLS OVER

CLIENT	STATUS	YEAR	MODEL	ACCRUED
example-industrial.ae	ACTIVE	Y1	Referred	USD 120.00
example-clinic.ae	ACTIVE	Y1	Referred	USD 120.00
example-audit.ae	ACTIVE	Y1	Credit	USD 0.00
example-logistics.ae	QUOTED	—	Tagged	—

Mock dashboard, illustrative numbers: five Referred-Only clients at USD 800 per month in Client Year 1 at 15%. Client names are placeholders.

What the dashboard shows

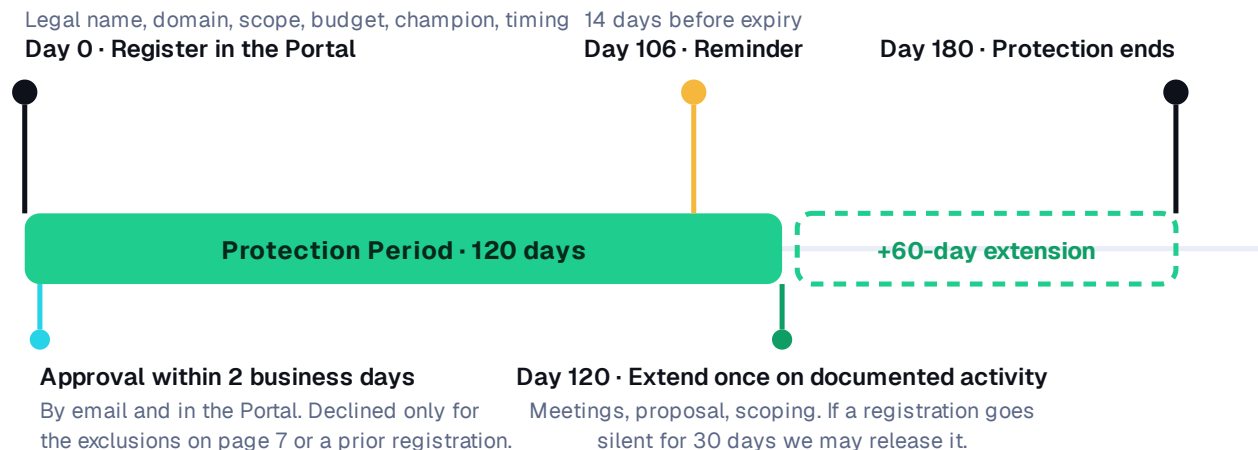
- Clicks, signups, quotes, closed deals, MRR, Program Fees accrued, invoiced and paid
- Per-client status (tagged / active / dormant / ended, with the reason), Client Year, Referred-Only or Managed
- Deal registrations and expiry dates, MDF balance, Level and progress to the next Level (Tier 2 and 3)
- Registration and tax-document status, marketing kit downloads and a weekly CSV export
- Every number on your statement ties to a client and a collection date. Dispute anything within **60 days**.

Two rules for your link

Every place you use the link needs the partner disclosure (page 14). And never put the link behind paid search ads that bid on "AccuSights" or our product names.

Protect the opportunity you are actively selling. Registration creates the lifetime tag at the same time.

ONE REGISTERED OPPORTUNITY, DAY BY DAY



Incumbency at renewal

When a tagged client renews and another partner or our direct team competes for it, you get a **10% price advantage**: competing quotes are at least 10% above yours. Renewals of a tagged client never need re-registration.

We will not go around you

While your tag is active we will not solicit your client to drop you, re-paper them to exclude your Program Fee, or move them to another partner. We do talk to clients directly for delivery, support, billing and security notices. That is the service.

What you register, and no side letters

Legal name and domain, scope, budget, champion, success criteria and timing; one registration per opportunity. What is in the Portal is the deal: no one at AccuSights can promise more by email. During protection we pay no other partner and quote no better price.

Enablement

TIER 1 · 20 MIN

Referral orientation

Optional, in English or Arabic. What we do and do not do, spotting a referral, the disclosure, the dashboard.

TIER 2 · 2 HOURS

MSP certification

Required. Platform tour, engagement models, Order Forms, white-label provisioning, how your monitoring practice and the Compliance Agent fit together. One person per firm.

TIER 3 · 1 DAY

Platform certification

Required. Delivering an Assess or Comply engagement end-to-end against local requirements: scoping, evidence, AI review, reports, QA. Badge and Portal listing.

ALL TIERS

Playbooks, demo, NFR

Sector playbooks (banking, healthcare, government suppliers) and objection guides. Guided demo for all; NFR tenant and 30-day client trials for Tier 2 and 3. NFR is never production.

Market Development Funds: 3% of partner-sourced revenue, and the money is there

Tier 2 and 3 partners accrue MDF at **3%** of partner-sourced Gross Revenue Collected, posted quarterly, balance visible in the Portal. Use it for co-branded webinars, majlis-style client roundtables, sector events, paid campaigns and Arabic and English landing pages. Propose in the Portal before the activity (approval within **5 business days**), upload proof of performance after, and it is reimbursed with your next payout. It covers documented third-party cost only, never client gifts, hospitality for public officials or discounts, and lapses **two quarters** after the quarter it accrued.

10 · PROGRAM FEES, STATEMENTS, INVOICES, PAYOUTS, CLAWBACK

Earned on collected cash. Statement by the 5th, paid within 30 days of your invoice.

5th

Statement posts in the Portal by the 5th of the month after collection; dispute window 60 days from posting

30 days

Paid within 30 days of your compliant tax invoice, by bank transfer to your IBAN, in USD or AED at your option

USD 50

Minimum payout (or the AED equivalent); smaller balances roll forward and are paid in full on termination

90 days

The only clawback: refunds or chargebacks within 90 days of collection. Churn is never clawed back

Payout calendar (Schedule 1, Section 6, UAE override)

EVENT	TIMING
Revenue collected from your tagged client	Any day in month M . Collected, not invoiced: when the client's payment clears, your Program Fee accrues in US dollars.
Statement posted	By the 5th of month M+1 at portal.accusights.com: every client, collection date, rate and amount, in USD with the AED equivalent
Your tax invoice	You issue a tax invoice with your TRN (5% VAT where applicable) against your monthly statement; paid within 30 days by bank transfer to your IBAN in AED or USD. The statement is not a self-billed invoice.
Payout	Within 30 days of a compliant invoice, by bank transfer to the IBAN on file, in USD or AED at the rate on the payment date. No interest or late charges on either side.
Before your first payout	CR number, VAT registration, national address, authorised-signatory ID and IBAN uploaded in the Portal. No US tax forms are required from a partner resident in the UAE.
Only clawback	Refunds or chargebacks within 90 days of collection, only the Program Fee on the refunded amount, netted against your next statement. Our own service credits are never charged to you.
Payment on termination	Everything then due is paid against your final invoice within 30 days ; later Program Fees follow the normal cycle. Terminate for convenience and your tags keep paying.

What you are paid on

Gross Revenue Collected: cash actually collected from your tagged client by AccuSights for any AccuSights service, net only of taxes, refunds and chargebacks, and third-party costs passed through at cost. If a client withholds tax on our invoice, the withheld amount still counts once we receive the withholding certificate. Your contracting party and paymaster is AccuSights Technology Consultants LLC (Dubai), trading as AccuSights UAE.

Things that do not earn a Program Fee

- Your own purchases or those of your affiliates; self-referrals
- Anything obtained through fraud, bot traffic, cookie stuffing or unapproved client incentives
- Orders that are not genuine final client orders
- Free trials and promotional periods (the client is not Active until it pays)
- A Public Body client (page 13) until AccuSights has approved the referral in writing

Built so accountants, lawyers and brokers in the UAE can take part without stepping outside their rules.

The Client Credit Option: pass the benefit to your client instead

Some partners cannot, or would rather not, take a fee for a particular client. Elect the Client Credit Option in the Portal for that client, at or before their first purchase. AccuSights then applies the Tier 1 schedule as a credit on the client's invoices for the life of the tag: **15%** in Client Year 1, **7.5%** in Year 2 and **3.75%** from Year 3, whatever your own Tier or Level. The client sees an "Empower Partner credit" with your firm's name on their Order Form and invoices. You receive nothing on that client, but it still counts toward your Level criteria. The election is per client and, once the client is a customer, irrevocable.

Lawyers and law firms

UAE advocates and legal consultants: Federal Decree-Law 34/2022 (Art. 45) and the 2025 Code of Conduct restrict client solicitation through intermediaries and require dealings that respect professional traditions. Disclose any referral fee to the client in writing before you are paid, or elect the Client Credit Option.

Accountants and auditors

Registered auditors and accountants (Ministry of Economy register; IESBA-based Code): a referral fee is a self-interest threat that must be disclosed in writing to the client, and it is not available on any client for which you perform audit or other assurance work. For those clients, elect the Client Credit Option.

Insurance brokers and other licensed advisers

Never condition a placement or an engagement on the client buying AccuSights, and mind your regulator's rules on inducements. The Client Credit Option is available whenever a fee would be a problem. You remain responsible for your own professional obligations; we disclose the partner relationship on the client's Order Form.

Public bodies

If a referred client is a Public Body (federal and emirate government entities, state-owned enterprises and critical national infrastructure operators), say so when you register it. Program Fees on a Public Body are earned only after AccuSights confirms in writing that the client's procurement rules permit an introducer and approves the referral. No hospitality of any kind for that client's personnel without our prior written approval.

Anti-bribery: the standard for everyone

Federal Decree-Law 31/2021 (Penal Code, Arts. 275 to 285) covers public and private bribery, including of foreign officials. Public employees may accept only symbolic gifts through official channels; there is no blanket gift exemption. In practice: never share any part of a Program Fee with an employee, officer or adviser of a client; never refer an organisation where you or your owners hold a role that would make the fee a kickback; gifts and hospitality are capped at **USD 150 per person per year**, each direction, and **none at all to public officials**. No pass-through of your fee to the client except through the Client Credit Option.

Healthcare and regulated-sector referrals

Introducing a hospital, clinic, bank or licensed operator as a customer of compliance services is a business introduction, not a patient or customer referral. Even so, no fee may be tied to patient volume, transaction volume or any regulated activity, and employees of a client organisation cannot be Referral Partners for that organisation. Mandated assessments and monitoring for that client are performed by licensed local providers, never by AccuSights.

Client disclosure-and-consent letters for lawyers and accountants, in English and Arabic, are in the *Referral Fee Disclosure Templates* in the Portal. Nothing here is a legal opinion on your professional rules; check with your licensing body where unsure.

Say it accurately, say you are compensated, and keep the client's data where it belongs.

What you may say and do

- In your own words, what the platform does: automated assessments, readiness for UAE IA, ADHICS, DESC, CBUAE, PDPL and international frameworks, continuous compliance, read-only insight from the Compliance Agent, AI-assisted analysis with human review
- Cite our published case studies and metrics, with their qualifications; use our logos from the Portal kit; call yourself an "AccuSights Empower Partner"
- Send commercial email with your business address and an unsubscribe you honour within 10 business days. Weekend Saturday–Sunday (Friday half day); best send days Monday–Wednesday.
- Submit materials that use our marks through the Portal; we respond within **5 business days**. Silence is not a yes.

What you may not say or do

- That AccuSights certifies, licenses or guarantees compliance, certification, an audit pass or breach prevention (UAE advertising standards require substantiated claims, and so do we)
- That AccuSights is the UAE Cybersecurity Council, TDRA or the CBUAE, a licensed assessor or an auditor of record, or that a client will be "compliant", "certified" or "approved" by a date
- Anything about pricing other than "fixed fee, scoped in a 10-minute call", or any discount we have not approved in writing; act as our agent, distributor or representative, or sign in our name
- Use purchased lists, scraping, bulk unsolicited email or WhatsApp broadcasts; use flags, emblems, leaders' names or images, or religious text with our marks; bid on our brand or product names in paid search

The disclosure: same medium, hard to miss, before the reader has to act

WEB / EMAIL FOOTER

"Our firm is an AccuSights Empower Partner and receives a Program Fee when clients we refer purchase AccuSights services." (Substitute your firm's name.)

SOCIAL POST · VIDEO

"Disclosure: we're an AccuSights partner and earn a referral fee." Or "#partner" / "#إعلان" before the fold. In video: on-screen text for 5 seconds plus a spoken mention.

VERBAL / MEETING

"Before I go further: we're an AccuSights partner, and we're compensated if you sign up through us. The price is the same whether you come through us or go direct." Arabic versions are in the Portal.

HOSTING AND DATA RESIDENCY

Hosted in the United States by default; single-tenant, multi-tenant or on-premises deployment available in the UAE for regulated accounts. Government and critical-infrastructure data is never taken offshore.

PERSONAL DATA IN REFERRALS

Business-contact fields only, never sensitive data. Under Federal Decree-Law 45/2021 (PDPL), or the DIFC and ADGM regimes where the client sits there, the basis for sharing a prospect's business contact details is **legitimate interest**, with our privacy notice shown to the prospect. Contractual safeguards cover transfers; breach notice within 72 hours.

What AccuSights does not guarantee

That any client will pass an assessment, achieve certification, be "compliant", or never be breached. AccuSights is not a licensing body and does not certify compliance with the UAE IA, ADHICS or DESC authorities requirements; certification and attestation are performed by the authorised bodies and licensed assessors. We provide readiness, continuous insight and advisory; the client's assessor or regulator decides the outcome. Our Readiness Re-Performance Commitment is a re-performance remedy, not a pass guarantee, and you may not describe it as one. We do not guarantee you any level of referrals or Program Fees, and partners never carry the technical liability for our work.

13 · A NOTE FROM SAMAD KHAN

Why AccuSights, and why the UAE.

Founder & CEO · CISA, CRISC · B.S. Computer Science, Illinois Institute of Technology

From Samad Khan, Founder & CEO

I was raised in the Kingdom of Saudi Arabia and have been based in Chicago for most of my career. For more than two decades I have worked in cybersecurity, risk management and regulatory compliance, as CISO or chief architect at institutions including the Federal Reserve System, Guggenheim Partners and IBM, and in recent years performing annual cyber risk assessments for Fortune 100 firms: the largest US health insurers, major card issuers, credit bureaus and technology companies.

What moves a board is a simple, realistic scenario of the impact on the business, then a plan that improves the risk posture immediately and holds up over years. Complexity can kill security. AccuSights turns compliance into that kind of protection.

Bringing practical, business-first compliance-into-security to the UAE, alongside Dr. Kashmala Khalid, is work I am proud of.

Samad Khan

Founder & CEO, AccuSights

Your partner lead in the UAE: Dr. Kashmala Khalid

Dr. Kashmala Khalid is Managing Partner of AccuSights UAE (AccuSights Technology Consultants LLC, Dubai) and the named contact for every Empower partner in the country. She runs partner onboarding, Tier 2 and 3 certification, deal-registration decisions and escalations, and she works in both English and Arabic.

EMAIL kash@accusights.com · support@accusights.com

BOOK A CALL Book a 10-minute roadmap call: <https://links.accusights.com/widget/booking/KLBjGgFo2w8oFEvmxOtb>

ENROLL accusights.ae/empower

HOURS Monday to Friday, UAE time (UTC+4)

What we bring to UAE partners

FRAMEWORKS

UAE Information Assurance (IA) Standard, ADHICS (Abu Dhabi healthcare), DESC ISR (Dubai government), CBUAE requirements, the UAE Personal Data Protection Law and the DIFC and ADGM data protection laws, TDRA guidance — plus ISO 27001 and SOC 2.

DELIVERY IN THE UAE

Assess, Comply and the read-only Compliance Agent, contracted through AccuSights UAE with VAT at 5%. Hosted in the United States by default; single-tenant, multi-tenant or on-premises deployment available in the UAE for regulated accounts. Government and critical-infrastructure data is never taken offshore.

YOUR PRACTICE STAYS YOURS

Monitoring, incident response and mandated assessments are delivered by licensed UAE providers. If that is you, manage the account at Tier 2 and earn the flat rate on top of your own services.

20+ years

Cybersecurity, risk and regulatory compliance, public and private sector

CISO · Architect

Federal Reserve System, Guggenheim Partners, IBM

Fortune 100

Annual cyber risk assessments for the largest US health insurers, card issuers, credit bureaus and technology companies

The questions partners ask most, and one address for everything else.

What if my client buys something else later?

You are paid on it. The tag is on the client, not the product: if your Assess client adds Comply or the Compliance Agent, your rate applies to every dollar collected.

Can I discount?

No, unless you are a Tier 2 partner setting your resale price on a white-label order. Pricing is the same through you or direct. To benefit the client, use the Client Credit Option.

Am I AccuSights' agent or distributor?

No. You are a non-exclusive referral partner (Tier 1) or non-exclusive reseller (Tier 2 and 3), not a commercial agent: no territory, no exclusivity, no authority to bind us, no agency-law compensation. Your tags keep paying instead.

What if the client does not pay, or I leave?

No Program Fee until the client pays; churn is never clawed back. If you terminate for convenience, or we do, your tags keep paying; only termination for cause or fraud ends them.

What if AccuSights is acquired, or the Program changes?

Your tags bind the buyer, or you may elect a buyout within 180 days at 3x (Tier 1) or 6x (Tier 2 and 3) your last monthly statement, minimum USD 250. Program changes come with 30 days' notice and never reduce the rate on a client already tagged.

Which law applies to my Partner Terms?

Laws of the Dubai International Financial Centre (DIFC); exclusive jurisdiction of the DIFC Courts; the English text controls. Your contracting party is AccuSights Technology Consultants LLC (Dubai), trading as AccuSights UAE.

NEED	ROUTE AND TARGET RESPONSE
Portal, link, dashboard, invoices, payouts	support@accusights.com (subject "ATTN: Empower Partner — UAE") or Portal chat at portal.accusights.com · 1 business day
Deal registration, tags, marketing approvals	Portal ticket, category "Attribution" or "Submit materials" · 2 business days for approvals, 5 for conflicts and materials
Escalation and partnerships	Dr. Kashmala Khalid, Managing Partner, kash@accusights.com · support@accusights.com
Legal notices	support@accusights.com, subject "ATTN: Legal Notice", and by courier to the address below

Get your link in five minutes.

accusights.ae/empower

or email support@accusights.com

Book a 10-minute roadmap call: <https://links.accusights.com/widget/booking/KLBjGgFo2w8oFEvmxOtb>
Client wins. Partner wins. AccuSights wins. Security Through Compliance.



The Empower Partner Program in the United Arab Emirates is operated by AccuSights Technology Consultants LLC (Dubai, UAE), trading as AccuSights UAE; AccuSights, Inc. (Delaware, USA) is the platform licensor. AccuSights is not a licensing body and does not certify compliance with the UAE IA, ADHICS or DESC authorities requirements; certification, attestation, monitoring and regulator-mandated assessments are performed by the authorised bodies, licensed assessors and licensed local providers. This Guide is incorporated by reference into the Empower Gulf Partner Terms (UAE); if anything here conflicts with those Terms, the Empower Partner Agreement v2026.10 or Schedule 1, they control. AED amounts are approximate conversions at the pegged rate; Program Fees are calculated in US dollars. "AccuSights," "Assess," "Comply," "Compliance Agent" and "Empower Partner Program" are trademarks of AccuSights, Inc. © 2026 AccuSights, Inc. All rights reserved. AccuSights, Inc., 2058 N. Western Ave, Chicago, IL 60647 · Program terms: Empower Gulf Partner Terms (UAE) and Program Guide at accusights.ae/legal · Version 2026.10, effective 1 November 2026.