

Empower Tier & Program Fee Schedule

Version 2026.10
 Effective 1 November 2026
 Part of the Empower Gulf Partner Terms
 (United Arab Emirates)

Every rate is a percentage of Gross Revenue Collected from your tagged client, on every AccuSights service — Assess, Comply and the Compliance Agent — for the lifetime of the client. Rate reductions never apply to a client already tagged. The Program Fee is a referral and partner fee paid in US dollars; AED equivalents are shown for orientation only.

TIER 1 · EMPOWER REFERRAL PARTNER Share and earn 15% Client year 1, then 7.5% and a 3.75% floor for life. No levels, no quotas.	TIER 2 · EMPOWER MSP PARTNER Co-sell, bundle, white-label 30–40% Core 30 · Select 35 · Elite 40, flat every year on clients you manage. Non-exclusive reseller.	TIER 3 · EMPOWER PLATFORM PARTNER Deliver inside the platform 40–50% Core 40 · Select 45 · Elite 50, flat every year on engagements you deliver.
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	TIER 1 — REFERRAL PARTNER	TIER 2 — MSP PARTNER	TIER 3 — PLATFORM PARTNER
Who	IT and MSP firms, accounting and audit firms, law firms, insurance brokers, consultants, individuals	Licensed cybersecurity and managed-service providers (Trade licence) that co-manage, bundle, resell at wholesale or white-label, and deliver monitoring and incident response under their own licence	Audit firms, compliance consultancies and licensed assessors that bring clients and deliver in-platform
What you do	Share your Unique Link or register a referral. AccuSights sells, delivers and manages.	Bring clients and manage the account: co-manage, bundle, resell at wholesale or white-label. Your licensed monitoring sits alongside our platform.	Deliver Assess / Comply engagements and continuous-compliance subscriptions in-platform, own-brand or co-brand. AccuSights provides platform, AI, templates and QA.
Referred-Only Clients You introduced; AccuSights sells, delivers and manages	YEAR 1 15% YEAR 2 7.5% YEAR 3+ 3.75% floor, for life	YEAR 1 30-35-40% Core-Select-Elite YEAR 2 15-17.5-20% half YEAR 3+ 7.5-8.75-10% quarter · floor	YEAR 1 20% referred, not delivered YEAR 2 10% half YEAR 3+ 5% quarter · floor
Managed Clients You do the ongoing work	n/a	30 / 35 / 40% Core / Select / Elite. Flat every year for as long as you actively manage the account.	40 / 45 / 50% Core / Select / Elite. Flat on every engagement and subscription you deliver in-platform, for as long as you deliver it.
AccuSights-sourced accounts · White-label	n/a	10% while you are the assigned manager of an AccuSights-sourced account (not a Tagged Client; not counted toward Levels). White-label: wholesale = list less your Level rate; the discount is your margin, no separate Program Fee.	By Tier Addendum
Deal Registration · MDF	Not required · —	120-day Protection Period + one 60-day extension; approval in 2 business days; 10% incumbency price advantage at renewal. MDF: 3% of partner-sourced revenue, posted quarterly, expires after 2 quarters.	Same as Tier 2
Requirements	None beyond the Terms: disclose your relationship with AccuSights to the client; no brand bidding, spam, unsubstantiated claims, discounts or side promises	Named partner manager; one person completes the 2-hour MSP certification; quarterly check-in; Trade licence on file	Named practice lead; 1-day platform certification; one case study a year; QA acceptance of first two engagements

Duration, all tiers: lifetime of the client. Gross Revenue Collected is cash actually collected from the tagged client by AccuSights for any AccuSights service (Assess, Comply, the Compliance Agent, professional services and platform subscriptions), net only of VAT and other taxes, refunds and chargebacks, and pass-through licences re-billed at cost. **Client Year** is each 12-month period from the client's first payment; per client, never reset by new services, seats, entities, renewals or partner status. Tier 1 has no Levels and no volume accelerators.

The AccuSights offering in the UAE

Assess (cyber-risk and data-protection assessment), Comply (readiness for UAE IA, ADHICS, DESC, CBUAE, PDPL, ISO 27001 and SOC 2, plus continuous compliance) and the read-only Compliance Agent. AccuSights does not sell managed SOC, 24x7 monitoring or incident response in the UAE: those are delivered by licensed local partners — the Tier 2 role. Hosted in the US by default; in-region deployment in the UAE for regulated accounts; government and critical-infrastructure data is never taken offshore.

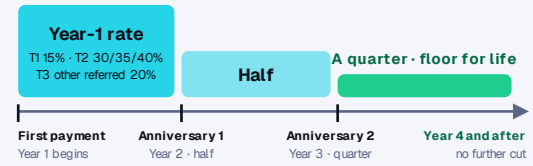
Levels: Core, Select and Elite · Tier 2 and Tier 3

LEVEL	CRITERIA (ALL MUST BE MET)	TIER 2	TIER 3
Core	Enrolled; certification complete; named partner manager (Tier 2) or practice lead (Tier 3)	30%	40%
Select	6+ months in good standing; 5+ Active Tagged Clients or USD 50,000 partner-sourced revenue in the trailing 12 months (about AED 183,000); one co-marketing activity a quarter	35%	45%
Elite	12+ months in good standing; 15+ Active Tagged Clients or USD 150,000 trailing 12 months (about AED 550,000); annual joint business plan; two co-marketing activities a quarter; one case study a year	40%	50%

Managed rates shown; thresholds measured in US dollars (AED figures indicative). Reviewed every January or on request; promotion effective the next month; demotion only after 90 days' notice and cure. A Level change moves the rate line, never a tag.

Off-ramp mechanics · Referred-Only Clients

Per client, on that client's own anniversary (not a calendar date)



Annual prepayments: the Program Fee applies at the rate for the Client Year in which collected. **Switching to Managed** (Tier 2/3): flat Managed rate from the month recorded in the Portal. **Switching back:** returns to this schedule at the Client Year it would otherwise be in. **Tier 3 mixed accounts:** Managed rate on what you deliver; referred schedule on the rest.

Worked examples · illustrative client: a Comply subscription at USD 800 (about AED 2,900) per month

EXAMPLE	REVENUE	YEAR 1	YEAR 2	YEAR 3+	NOTES
A · Accounting firm (Tier 1) refers one Comply client	USD 800/mo (about AED 2,900)	USD 120/mo 15% · about AED 440	USD 60/mo 7.5%	USD 30/mo 3.75%, for life	Statement by the 5th; paid within 30 days of your tax invoice. Audit client: same amounts as invoice credits (Client Credit Option).
B · The same firm refers five such clients	USD 4,000/mo (about AED 14,600)	USD 600/mo 15% · about AED 2,200	USD 300/mo 7.5%	USD 150/mo 3.75%, for life	Each client steps down on its own anniversary, so the monthly total moves gradually, never all at once.
C · MSP (Tier 2, Core) manages five clients	USD 4,000/mo, Managed Clients	USD 1,200/mo 30% flat · about AED 4,400	USD 1,200/mo	USD 1,200/mo year 5 and beyond too	For as long as the MSP actively manages them. Select: USD 1,400/mo; Elite: USD 1,600/mo.
D · MSP (Tier 2, Core) refers only	USD 800/mo, Referred-Only Client	USD 240/mo 30% · about AED 880	USD 120/mo 15%	USD 60/mo 7.5%, for life	If the MSP takes over management, flat 30% resumes that month; if it ends, back to this schedule at the current Client Year.
E · Audit firm (Tier 3, Core) delivers in-platform	Assess engagement (fixed fee, scoped in a 10-minute call) + five Comply subscriptions, USD 4,000/mo, all delivered	40% of the Assess fee + USD 1,600/mo 40% flat · about AED 5,800	USD 1,600/mo	USD 1,600/mo while delivered	Select 45%; Elite 50%. A referred purchase it does not deliver: 20 → 10 → 5%. Monitoring: introduce a licensed local partner.
F · Level change: Core MSP promoted to Select in February	Two Managed Clients; Referred-Only Clients	Managed Clients pay 35% from February. A Referred-Only Client tagged last year at Core stays on 30 / 15 / 7.5 ; one first paying in March starts at 35% , then 17.5% and 8.75%.			No tag is affected.
H · White-label (Tier 2, Core)	USD 800/mo list; wholesale USD 560 (list less 30%)	USD 240/mo margin about AED 880	USD 240/mo	USD 240/mo every month held	Partner sets its own price in AED; pays AccuSights within 30 days whether or not its client has paid. No separate Program Fee.

Illustrative only: a Comply subscription at USD 800 per month (about AED 2,900). AED equivalents are rounded down at an indicative rate and are not the payout amount. Assess engagements are a fixed fee scoped in a 10-minute roadmap call; the Program Fee applies to them at the same rates. All amounts are before VAT.

Payout calendar

MONTH M Collected Revenue collected from the tagged client, any day	BY THE 5TH OF M+1 Statement Posted per client at portal.accusights.com; 60-day dispute window	THEN Your invoice Tax invoice showing your TRN for the statement amount (5% VAT where applicable)	WITHIN 30 DAYS Paid Bank transfer to your IBAN, in USD or AED at your option; no interest on any amount	MINIMUM USD 50 Smaller balances roll forward; paid in full within 30 days of termination	ONLY CLAWBACK 90 days Refunds or chargebacks within 90 days of collection, netted against future payouts
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Buyout and other program economics

UNIQUE LINK

accusights.ae/r/{partner-code} or ?ref= on any page of the site; **180-day** attribution window from last click

REFERRAL REGISTRATION

Must precede the client's first contact with AccuSights; **first valid registration wins**. Conflicts resolved within **5 business days**; 30-day dispute window

EXCLUSIONS

Existing customers; prospects in AccuSights' pipeline in the prior **90 days**; clients tagged to another partner; your own or affiliated purchases

TAG ENDS ONLY ON

Client's written disassociation; termination for cause or fraud; actively moving the client to a competitor; **24 consecutive months** of zero revenue

CHANGE OF CONTROL BUYOUT

Within **180 days** of a change of control, AccuSights or its successor may elect a one-time payment of **3x** (Tier 1) or **6x** (Tier 2/3) your latest monthly statement, minimum **USD 250**, paid within 30 days; accrued Program Fees still paid. Otherwise tags and Program Fees bind the successor.

MDF · GIFTS · PUBLIC BODIES

3% accrual (Tier 2/3), proposal-based, proof of performance, expires 2 quarters after accrual · Gifts up to USD 150 per person a year, none to public officials; disclose Public Body clients before any hospitality

YOUR STATUS · SCHEDULE CHANGES

Non-exclusive referral partner or reseller; no territory, exclusivity or authority to bind AccuSights; not a commercial agent under Federal Decree-Law 3/2022 on Commercial Agencies · Changes on 30 days' notice; reductions only for later tags

Questions: support@accusights.com · Book a 10-minute roadmap call: links.accusights.com/widget/booking/KLBjGgFo2w8oFEvmxOtb · AccuSights, Inc., 2058 N. Western Ave, Chicago, IL 60647, United States · Program terms: Empower Gulf Partner Terms (United Arab Emirates) (incorporating the Empower Partner Agreement and Program Guide) at accusights.ae/legal · Governing law: Laws of the Dubai International Financial Centre (DIFC); exclusive jurisdiction of the DIFC Courts; the English text controls · Version 2026.10 · Effective 1 November 2026. The Empower Partner Program in the United Arab Emirates is operated by AccuSights Technology Consultants LLC (Dubai), trading as AccuSights UAE; AccuSights, Inc. (Delaware) is the platform licensor. AccuSights is not a licensing body and does not certify compliance with UAE IA, ADHICS, DESC or CBUAE requirements; certification and attestation are performed by the authorised bodies and licensed assessors.